

OEM REFERENCE

OEM Notes

Private label, custom fittings, packing, and quote requirements

ZolinWorks works with distributors, resellers, project suppliers, and private-label buyers.

This note is for buyers who want to know what can be customized, what helps us quote more accurately, how OEM orders usually move forward, and whether pricing and MOQ can work for a long-term supply relationship.

What buyers usually want to confirm

- What can be customized
- What information is needed before quote
- Whether fittings, packing, and export handling can be reviewed clearly
- Whether the order should start as sample, pilot run, or bulk production

What can be customized

- tank size or capacity
- fitting type and fitting position
- PVC or TPU material selection
- logo or label presentation
- carton marks
- packing requirements

What we usually review with OEM buyers

- product format
- size and layout
- material choice
- fittings
- label or branding request
- packing method
- export handling for the destination market

What helps us quote more accurately

- application
- liquid type
- target size or capacity
- quantity
- fitting details
- destination country
- target delivery timing
- branding or packing request

Who this usually fits

- distributors adding a water tank line
- project suppliers
- resellers buying factory-direct
- private-label buyers planning repeat orders

Pricing and MOQ

We aim to keep pricing competitive for OEM and repeat-order buyers.

MOQ is usually more flexible for standard builds. Custom orders are reviewed case by case based on size, fittings, materials, and branding requirements.

Our goal is a supply relationship that is easy to start, practical to scale, and reliable to repeat.

Typical order path

1. requirement check
2. product and material check
3. fitting and packing confirmation
4. quotation
5. sample, drawing confirmation, or production planning

Production and contact

Production is in Hangzhou, China.

We also have a New Zealand office for AU/NZ communication and follow-up.

For suitable orders, we can also discuss packing list review, export documents, and third-party inspection coordination.

FIRST MESSAGE TO SEND

It helps if you can send your application, target size or capacity, quantity, destination market, and fitting or branding requirements first.

NEXT STEP

[Send your inquiry](#)